

Attracting and retaining people

Retaining your highest performing staff is essential in the investment sector and whilst salaries and bonuses are at the heart of this, many organisations are now looking to extended employee benefits as a further loyalty tool. The back room staff are the engine behind business performance and it is these staff that will be most interested in flexible employee benefits.

In a recent survey undertaken by Oval Financial Services Limited (Oval) 24% of respondents advised that they fully understand the benefits that their employer provider - so 76% do not. This means that just providing a benefits package is not good enough, how it is communicated is vital to an understanding of the value provided.

Our comprehensive employee benefit services include:

- Strategic reward consulting
- Financial analysis of benefit packages, highlighting areas of possible cost reduction
- Staff surveys and focus groups
- Benefit design including flexible benefits
- Occupational pension consulting and administration
- Contract based pensions
- Employee risk and health care
- Reward communication and administration

Just as you as an organisation has little time to spare on insurance, the same goes for your employees. So Oval has decided to make life simpler and to bring this service to your door. Our Private Clients Director can visit your premises and talk to staff there rather than leaving it to them to shop around for personal insurances.

We can offer a full range of Personal Insurance to your directors and employees including Travel, Household & Motor, and our service model is built around the needs of high net worth, but time poor individuals. Your employees will receive a higher level of service than they might otherwise receive as an individual from a high street broker or internet provider.

